

ANNUAL REPORT 2018



NoCo Manufacturing Partnership's mission is to make **American manufacturing great** by driving a **passionate, collaborative** partnership, so that **Northern Colorado manufacturing** and our **communities thrive**.

ALTRUISM | PASSION ABOUT MANUFACTURING |
CORE VALUES

COLLABORATION | MANUFACTURE-DRIVEN |
CORE VALUES

SOLVING REAL PROBLEMS | COMMUNITY ORIENTED |
CORE VALUES

INTEGRITY & ACCOUNTABILITY | ACTION-ORIENTED |
CORE VALUES

NOCOMFG.COM

MESSAGE FROM CHAIR



2018 BOARD OF DIRECTORS

Heidi Hostetter, Chair
Faustson Tool

Paul Harter, Co-Chair
Aqua-Hot Heating Systems

Mina Cox, Financial Officer
Specialty Products Company

Phil Montera
Performance Partners, LLC

Rick Garner
EWI Colorado

Jonathan Hall
Frontier Metal Stamping

Diana Precht
Vergent Products

Economic Dev. Partner
Stacy Miller
Town of Windsor

Workforce Dev. Partner
Adam Crowe
*Larimer County Workforce
Development Center*

Education Partner
George Newman
Front Range Community College

Networks Committee
Chelsie Beller, Chair
East CO Small Business Center
Jonathan Hall, Co-Chair
Frontier Metal Stamping

Rocks Committee
Kyle Kingrey, Chair
BI Incorporated
Sylvia Robinson, Co-Chair
Tolmar, Inc.

NOCOM Committee
Adam Papilion, Chair
H2 Manufacturing Solutions
Heidi Hostetter, Co-Chair
Fauston Tool

Christine Juker
Partnership Support

NoCo Colleagues and Members,

It's hard to believe that 2018 is quickly coming to a close.

The NoCo partnership celebrated their 5 year Anniversary this year. We reviewed our progress with the members at our Summer All Manufacturers meeting. Outlined in these pages we will share the continued growth and the data that supports the activities and initiatives of the board and subcommittees for 2018.

This past February we had a facilitated retreat and as a board decided that the initiatives we wanted to dedicate our time, energy, and resources to were the following:

- Grow partnership awareness
- Grow workforce awareness
- Grow manufacturing participation
- Grow the NOCOM Show
- Bring more legislative relevant topics to our members (if needed)
- Secure more funding

I have personally been involved in many organizations and yet there is a passion, dedication, and accountability with the NoCo board and members that is unparalleled. It's truly been an honor to chair such a fantastic group. I have learned so much from everyone in the NoCo sector partnership/community. It's refreshing to be a part of a community that truly places value on Accountability, Responsibility and Credibility.

Thank you to a very dedicated board: Mina Cox, Paul Harter, Jonathan Hall, Stacy Miller, Phil Montera, Adam Crowe, Diana Precht, Rick Garner, George Newman.

Rocks Chair and Co-Chair: Kyle Kingrey and Sylvia Robinson

Network Chair and Co-Chair: Chelsie Beller and Jonathan Hall

NOCOM Chair and Co-Chair: Adam Papilion and Heidi Hostetter

Special thanks to Christine Juker, NoCo Administrator that makes everything possible, keeps us all on task and truly ensure that we monitor the metrics that we commit, follow through and execute not only in a timely fashion but in a quality fashion. It is with her dedication and commitment to the team and the sector partnership that we are able to serve so many that reside in our community. Thank you Christine!

Most Sincerely,

Heidi Hostetter

Vice President, Faustson and NoCo Mfg Board Chairman

hhostetter@faustson.com



MEMBERSHIP | OVER 230 MANUFACTURING COMPANIES AND OVER 1,000 MEMBERS

2018 PARTNERSHIP GOALS | RESULTS

AWARENESS Grow Awareness of Partnership	GOAL Improve Website Powerful and clear messaging to attract new members Newsletter and Social Media Meeting and Event Attendance	ACHIEVED New website launch April 2019 1,200+ users visited site since launch NoCo Core Beliefs, Elevator Pitch, Endorsement Check List and Brochure finalized 8/18 Maintained newsletter 38.9% open rate while growing membership. Social media engagement includes 122 LinkedIn followers and 68 Facebook followers. Attendance growth: Lunch and Learns +11%, Insite Tours +23%, All Mfg Mtg +6%, Student Tours 16%, NOCOM +24%, RAD +18%
PARTICIPATION Grow Active Mfg Participation	GOAL Increase membership 25% Double engage membership Stronger leadership pipeline Increase Committee participation 25%	ACHIEVED Increase 13%, change in Networks committee leadership, focusing on awareness campaign and using new NoCo Elevator Pitch and Brochure . Bylaws updated with 3 year terms and staggered terms for smoother succession plan. Committee attendance and leadership: Networks +5 new members with avg 10ppl, Rocks +20% with avg 20ppl/mo, NOCOM +35% with 6 new members (ODEIT, Dynamic, Longmont Eco Dev, MEP, Snaptron, Xcel). Adhoc funding committee to focus on funding goal.
WORKFORCE Grow Future Workforce Awareness	GOAL Add 2 more schools to student tours Increase summer internships to 12 Create NoCo Student Engagement Pathway for Students	ACHIEVED Engaged additional schools in Boulder County and Weld County including Estes Park. Funded 12 summer interns through CareerRise program Student Engagement Pathway created: Mfg Presents>Student Tour>Parents Night>Job Shadow>Summer Internship>Apprenticeship or College Classes/Certifications
NOCOM Grow Mfg Trade Show	GOAL Increase Foot Traffic 25% Increase Profits 32%	SURPASSED Increased Foot Traffic 25% Increased Profits 32% Largest manufacturing trade show in Colorado and largest show in 2018.
FUNDING Identify additional funding for stability	GOAL Identify \$50K new Funding by 12/2018	PROGRESSSED Donations Collected \$10,850, Sponsorships Collected \$12,000 (not including NOCOM) Grants Under Consideration: Nordson, Daniels Fund, Bohemian Foundation and Woodward Charitable Trust
LEGISLATIVE EDUCATION	GOAL Provide legislation education to members	ACHIEVED Hosting a tariff educational event 11/8 providing updates for 2019.

WORKFORCE INITIATIVES

MANUFACTURING PRESENTS AND ROCKS! STUDENT TOURS

The partnership is proud to host in-class manufacturing presentations to teachers and students educating them on the opportunities in the industry. Spring and fall the partnership coordinates students and manufacturers for a in-site tours seeing what is being created locally and educating student on the type of education that matches a career in manufacturing. Weld, Larimer and Boulder County middle and high schools have engaged the partnership to host tours at Thompson Valley, Poudre Valley, Boulder Valley, St. Vrain, and Weld Regional School Districts. We look forward to hosting tours with Greeley District 6 and Estes Park. Total manufacturers that participated in tours this year 18, total students attended over 480, total schools participated over 13.

Note: Tours scheduled for November and December are included in these numbers.

PARENTS NIGHT

Nearly 200 parents and students participated in last year's event exploring other career pathway options for their kids outside of the traditional college route. We look forward to the 3rd Annual event which will be November 15th and hosted at Woodward along with other local manufacturers and public partners. Click [HERE](#) for 2019 Parents Night Press Release.

SUMMER INTERNSHIP PROGRAM - CareerRise

NOCO and the Larimer County Economic and Workforce Development successfully placed 13 interns in paid positions with one intern being hired on full time and a second being hired part-time. This program gave manufacturers an avenue to easily host high school interns while connecting to their future workforce. Thank you to employer hosts: Advanced Energy, BI, Colorado Time Systems, Davinci Sign Systems, FiberLock, Inc., Specialty Products Company, Super Vacuum Manufacturing and Western Heritage! Click [HERE](#) for Summary Report.

A manufacturer said: "Good program. I was pleasantly surprised by the professionalism of our intern being in high school." An intern said: "I learned a lot about communication and negotiation with others. I also learned how to better utilize word and excel. Along with getting things completed within a deadline."

SUPERVISOR TRAINING PROGRAM

This training is designed especially for manufacturers, with supervisors in the industry. A total of 55 manufacturers took part in either part 1 or part 2. Click [HERE](#) for 2018 Program flyer.

SCHOLARSHIPS

The partnership was proud to award a \$2,000 scholarship to both Aims Community College and Front Range Community College.



Middle & High School
and College Student
Manufacturing
Presentation
Attendees

1,115



Student
In-Site Tours
Attendees

Students
2014 to Date

483

2,012



Scholarships
Awarded

\$4K

MEMBERSHIP EDUCATION & NETWORKING

LUNCH AND LEARN PROGRAM

Loan Programs and Financial Tools for Manufacturers

Sarah Hughes, Colorado SBA

Flood and Peterson, Greeley

ISO Standards, and How They Can Help Your Business

Mark McCully, Professional Quality Assessments

EWI, Loveland

Retaining Talent: 21st Century Strategies

Jeff Sidders, Colorado Department of Labor and Emp.

Berthoud Town Hall, Berthoud

Incorporating Work-Based Learning into Your Business

Renise Walker CWDC and Sandra Jackam, LCWC

Fort Collins Court House, Fort Collins

Culture of Safety: Harness the Power of Habits

Sharon Lipinski, BLH Consulting and Habit SuperHero

EWI Colorado, Loveland

Team Building: Establishing an Effective Team

Dale Carnegie

Windsor Rec Center, Windsor

Lean Robotics

Mitchell Conn, In-Position

Energysys, Longmont

Cybersecurity: Improve Your Personal and Business Security

Jennifer Kurtz, Manufacturers Edge

Loveland Chamber of Commerce

Developing Leaders: Give a Crap!

John Benjamin and Panel

Whip Mix, Fort Collins

Hiring/Interviewing

Courtney Berg

Kaiser Permanente, Greeley

INSITE TOURS

Metal Container Corporation, Windsor

Tolmar, Inc. Windsor

Wolf Robotics, Fort Collins

Otterbox, Frederick

Circle Graphics, Longmont

Rice's Lucky Clover Honey, Greeley

BI ANNUAL MEETING & NETWORKING

All Mfg Member Meeting

Aims in Greeley, January 2018

All Mfg Member Meeting – 5Yr Celebration

EWI in Loveland, July 2018

Region Wide Advisory Meeting

Aims in Greeley, March 2018

Networking Night Tariff Event

Ranch Bar and Grill Loveland, Nov 2018

NoCo Supervisor Management Training

partnered with FRCC

Held at UNC, Loveland Center at Centerra



207

All MFG
Meeting Attendees



Lunch & Learn
Attendees

208

145

In-Site Tour
Attendees



Region Wide
Advisory
Attendees

104

Get involved with the Networks Committee by attending the monthly meetings, host a tour and/or present at a lunch and learn. 3rd Friday at EWI in Loveland at 8:00AM-9:00AM. Chelsie Beller, Chair, chelsie.beller@eastcoloradosbdc.com or Jonathan Hall, Co-Chair, jonathan@frontiermetal.com

NOCOM 4TH ANNUAL MFG TRADE SHOW

April 12, 2018 | The Ranch Event Complex, Loveland, CO



« 70% exhibitors
gained business
from show in
2018! »



LARGEST MFG TRADE SHOW IN COLORADO

« INCREDIBLE GROWTH

NOCOM continues to grow each year and sold out in 2018. The committee has rearranged the booth layout to accommodate over 150 booths. Proceeds fund partnership programs that tie back to the mission of making NoCo manufacturing and our communities thrive.

100%

127 BOOTHS
SOLD OUT

21%

INCREASE IN
SHOW ATTENDANCE

32%

INCREASE IN
REVENUE

NOCOM 2019 | April 11th The Ranch, Loveland, CO
Connecting Supply Chain | Register now www.nocomfg.com/nocom

Get involved with the NOCOM Committee, contact Adam Papilion, NOCOM Chair, adam@h2manufacturingsolutions.com

DONATIONS & SPONSORSHIPS

NoCo Manufacturing Partnership is five years old this year, it is continuing to gain recognition across Colorado and beyond for its success in promoting workforce development and strengthening manufacturing. In large part this has been possible through state and local grants, as well as industry donations that have served to fund the Partnership's expanding programs and initiatives. As funding from some past city & state grants begin to expire it is even more important that industry invest in the partnership.



2018 GRANTORS:



Colorado Workforce
Development Council

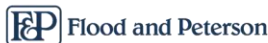


2018 DONORS:



EKS&H, LLP
Hirsch Precision Products
Vergent
Steve Dye

2018 NOCOM MAJOR SPONSORS:



2018 OTHER SPONSORS:

AuerCPA Co.
BMA USA
EKS&H Capital Advisors, LLC
Frontier Metal Stamping
H2 Manufacturing Solutions

Insperty
Key Equipment Finance
Manufacturers Edge
Noffsinger
NCEA

Old Town Media
Professional Quality Assessments
Stricker Control
World Trade Center Denver

Interested in making an end of year tax deductible donation? Please contact Christine Juker at NoCoMfg@gmail.com.

\$100 – Pays for **6 students** to go on an Rocks! student tour

\$500 – Pays for **50 students or parents** to attend Manufacturing Parent Night

\$800 – Pays for an entire **bus of 40 students** to go on an Rocks! student tour.

Looking to get more involved in programming through sponsorships? [Sponsorship Program Flyer HERE](#).



THANK YOU TO ALL OUR PARTNERS

FOR MAKING MANUFACTURING GREAT IN NORTHERN COLORADO!

Manufacturing Members

3J, Inc.	Colorado Premium Foods	JBS USA	RYCO Hydraulics
2-Mile High Tool and Die	Colorado Tri-Flo Systems LLC	Klinger IGI	Scion Aviation
A&M Custom Machine, Inc.	Colorado Waterjet Company	Kosmerl Machine	Sierra Nevada Corp – Space Systems
Ability Composites	Concept Systems Inc.	Lexmark International	Silverline Services
Adcon Signs	Concrete Design, LLC	Leapin' Lizard Labels	SlingShot Assembly
Advanced Energy Industries, Inc.	Construks	Left Hand Brewing Company	Snaptron Inc.
Advanced Forming Technology	Cooper & Turner	Leprino Foods	Soldner LED Lighting LLC
Advanced Machining, Inc.	Creative Foam Composite Systems	Longmont Machining	SparkFun Electronics
Advanced Manufacturing Technology, Inc.	Current by GE	Manes Machines & Engineering Company	Sparton Medical
Advanced Precision Machine	Custom Microwave, Inc.	MBK Machine	Specialty Products Company
Advanced Technology Group (ATG) a	CY3D Printing	McRoberts Machines	Spring Fabrication, Inc.
Division of Springs Fabrication, Inc.	DaVinci Sign Systems, Inc.	Meadowlark Optics, Inc.	St. Vrain Manufacturing, Inc.
Advanced Tooling Concepts, LLC	DC's Machining	Metal Container Corporation	StoneAge Waterblast Tools
Aerocom Industries, Inc.	Decibullz	Midwest Engineering Systems	Sturman Industries
Akonia Holographics LLC	Deltech	Milarc Cabinets	Summit Technologies, Inc.
Aleph Objects, Inc	Denver Precision Products	MKS Instruments	Sundyne, LLC
AMS	Design Metal Manufacturing	MM Solutions	Superior Quality Water Replacement Parts
Anheuser Busch	dpiX	Moyer Machine and Tool, LLC	SuperVac
Aqua-Hot Heating Systems, Inc.	Dynamic Design & Manufacturing	MPI (Magnetic Products Inc.)	SVI Trucks / Super Vacuum Mfg. Co.
Arrow Sheet Metal Products	Eldon James, Corp.	MTech Mechanical	Tag Team Manufacturing
Art Castings of Colorado	Ensign Power Systems	Muddy River Manufacturing	Tecomet
Artemis Vision	Epocs Mfg.	New Belgium Brewing	Terumo BCT (Formerly Caridian)
Associated Thermoforming Inc.	Evraz-Rocky Mtn Steel	Niagara Bottling LLC	Tharp Cabinets
Atlas Copco Construction Mining	Factory Information Sensing Systems	Nordson Medical	The Welding and Fab Shop
Technique USA LLC	Fauston	Norgren Inc.	Tolmar
Atmel Corp.	Fiberlok, Inc.	Octa	Tracer, Inc.
Aurora Organic Dairy	Fidelity Comtech	Odell Brewing Company	Tucker Precision Machining
Avago Technologies	FleetwoodGoldcoWynd/BW Container Systems	O-I (Owens- Illinois)	Ultimax, Inc.
Avedon Engineering	Flow Systems	Oliver Manufacturing Co.	VanDyne Super Turbo
Avid Product Design	Front Range Tooling	Oncore Manufacturing	Vaportech
Axelson Machine, Inc.	Frontier Metal Stamping, Inc.	Otter Products	Venture Manufacturing
Bal Seal Engineering	Geotech Environmental Equipment	Paradigm Research Optics	Vergent Products
BI Incorporated, a GEO Group Company	Go Green Pallet Co.	Plastics Design & Manufacturing	Vestas
Big R Bridge LLC	Golden Aluminum	Port Plastics	Walker Manufacturing
BMA Brewer Steel	Hach Company	Powershift Inc.	Waste-Not Recycling
BMA America, Inc.	Herma US, Inc	Precision Machined Products	Water Pik, Inc.
Burris Optics	Hilti, Inc.	Premier Manufacturing	Western Foundries, Inc.
BW Container Systems	Hirsh Precision Products, Inc.	PTA Plastics	Western Heritage
Byers Industries	Hydro Technologies	PUSH Industries	Whip Mix
C&H Solutions	Ice Energy	Rapid Pro Manufacturing	Wilcoxson Mfg., Inc.
Canfield Industries	Industrial Filtersource	Rapid Production Tooling, Inc.	Wolf Robotics LLC
Cargill, Inc.	In-Position Technologies	Research Fiber Optics	Woodward
Caroba/Pozzetta Scientific	Instrutech, Inc.	RLE Technologies	WP Mfg
CBW Automation	Intertech Plastics	RMI Laser	XY Motion
Cee Jay Tool	Intrex Aerospace	Rocketship Systems	Xylem Design
Circular Technologies	IP Automation	Rodelle Incom	
Clear Blue Engineering	J & B Machine, LLC	Rubadue Wire	
Colorado Electronic Product Design, Inc.			

Please note that manufacturers listed above have given NoCo Mfg Partnership permission to be listed on the website. If you would like to include your company on the website, send your request to NoCoMfg@gmail.com. NoCo Mfg Partnership is FREE to join and provides its members with opportunities to collaborate with other manufacturers, share best practices, build a strong local supply chain, address the need for a skilled and qualified workforce, preserve the manufacturing industry for future generations and more! Visit www.nocomfg.com for more details.