#### <sup>H</sup> ANNUAL NORTHERN COLORADO MANUFACTURING TRADE SHOW

CONNECTING SUPPLY CHAIN

# **Speaker Hall Schedule**

Located South Hall | Doors Open 10AM

Thursday, APRIL 11, 2019



## 10:00 - 10:45 AM





## Manufacturing Workforce Solutions: Plan for today and the future!

Trevor Pruitt, Associate, Skillful - Colorado Andrew Palmer, Advanced Manufacturing Program Manager, CareerWise

The current and looming labor shortage #1 one growth-inhibitor faced by manufacturers in Colorado AND in the USA. To thrive, manufacturers need to fill today's open positions and build a healthy, long-term talent pipeline. Learn how skills-based hiring can help you attract the talent your company needs to fill today's open positions.

Got apprentices? If not, learn the apprenticeship strategies that companies like yours use to build your long-term talent pipeline. Join Trevor and Andrew to learn practical and affordable strategies you need to fill your talent pipeline.

## 11:00 - 11:45 AM



## How to STOP the COP-OUT Syndrome & Build a Culture of Ownership in Your Organization: A 4-Part Framework for Manufacturers & Supply Chain Companies

Christina Haxton, MA LMFT, Chief Potential Officer, The Center for Sustainable Strategies http://sustainable-leaders.com

The Successful Manufacturing Company's Conundrum: Are you writing checks your team cannot cash because they "cop out" (i.e., blame, point fingers or don't take initiative) when the pressure is on?

What if ... You were presented with a huge opportunity to expand your services or products What if ... You were facing a threat by your biggest competitor or a disruption in the marketplace? What if ... Your team doesn't have the skills to execute your growth strategy?

Christina will share insights, strategies and best practices from interviews with executives and CEOs of successful Colorado companies who are building a Culture of Ownership so they can answer "Yes!" to opportunities with confidence and trust their people won't drop the ball. You will learn why COP-OUT happens (it's not what you think), why having an Ownership Culture can help you attract and retain top talent and a 4-part framework you can use to build Ownership Culture in your company - because it's not a matter of IF, but WHEN the *"What if ..."* happens. Will you and your company be ready?





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## 1:30 – 2:00 PM



# Best Practices for Strategic Partnering to Increase Performance & Profit

Bob Forshay, CPIM, CIRM, CSCP, CSCA, CSCM, CLM, CSCTA Consultant Mastermind Group/APICS Northern Colorado www.supplychainPro2Know.com and www.apicsnoco.org Dan Van Arsdall, MBA, Global Supply Chain Manager, Rubadue Wire https://www.rubadue.com/

Do you have the key ingredients to build solid strategic partnerships to give you a competitive advantage in your market? What if you could collaborate and co-create key strategies with your partners (like Rubadue & Walmart) so you could:

- Maximize customer and stakeholder value
- Maximize flexibility, scalability, reliability & availability
- Minimize costs and risk for all involved

Join Bob and Dan to learn how to partner strategically and intentionally so you can deliver on time, on budget and on promise. Bring your questions to this high value and interactive session!

## 2:15 – 2:45 PM





Josh Owens, Sales Engineer, TMMI powered by GrayMatter & Mark Morse, Enterprise Sales Specialist for GrayMatter Systems

A wave of transformation is coming to the manufacturing industry, are you ready to ride it or will your company get crushed? Participants will take away valuable information on Digital Transformation in manufacturing, IIOT (the Industrial Internet of Things), and understanding where your manufacturing process is today and where it can be tomorrow. Learn the 3 steps to Plan to Advance your operation through digital processes and predictive analytics and then work to Outperform – close the loop between manufacturing and business systems to get the most out of your operations.







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